



**FRANK**  
RECRUITMENT GROUP

# Press kit

2021 | 2022

# Team bios



**James Lloyd-Townshend**  
Chairman and CEO

James joined Frank Recruitment Group in 2015 and is the Chairman and CEO. He is a graduate in Economics and Accounting from Newcastle University and has attended the executive programme at Manchester business school and several other business schools in Europe. His core driver is to create a business which allows anyone with the aspiration to succeed, to reach their goals, in an environment which is truly inclusive.



**Lewis Miller**  
Chief Financial Officer

Lewis is the Chief Financial Officer at Frank Recruitment Group and has vast experience in a number of financial and operational leadership roles in Big 4, UK PLC and Private Equity environments. He joined Frank Recruitment Group in 2017 and his critical thinking and financial acumen have been essential in helping the business reach new heights in recent years as well as strategically plan for the future.



**Zoë Morris**  
President

Zoë Morris serves as the President of Frank Recruitment Group and oversees our ongoing business and sales operations, employee training, and hiring initiatives. Zoë studied Psychology at the University of London and has nearly 20 years of experience in the recruitment industry. Under Zoë's leadership, Frank Recruitment Group has consistently achieved substantial year on year growth as well as winning many industry awards.



**Mark Hill**  
Chief Information Officer

Mark is the Chief Information Officer at Frank Recruitment Group and has over 25 years' experience in delivering complex mission-critical technology across both the Capital Markets and broader Financial Services sectors. Mark is a visionary IT leader and has led innovative technology transformation and strategic business change initiatives throughout the organization.

# Team bios



## Kashif Naqshbandi

### Chief Marketing Officer

Kashif is Chief Marketing Officer at Frank Recruitment Group and comes with over 20 years' experience within the recruitment industry. He takes the lead on product brand marketing strategies including market development, candidate acquisition, client and lead generation and customer experience. Kashif's work on market focus and identifying opportunities for expansion has been crucial to our ongoing international success.



## Dal Bamford

### Chief Customer Officer

Daljit joined our company in 2020, having worked in the technology sector for 19 years. Her previous role as Chief Customer Officer (UKI) at Salesforce saw the Oxford graduate work with senior leaders across the business spectrum to help them transform their companies. Daljit also spent 13 years with digital foundation specialists Alternative Networks, and she also volunteered as a Social Media Advocate with The Trussell Trust.



## Rowan O'Grady

### President of Americas

Taking on the role of President of Americas in August 2020, Rowan O'Grady offers a wealth of specialist staffing experience across EMEA and the USA. Rowan joins us from his role as President of Hays Canada, which he held for 11 years. During this time, he built the business into one of Canada's leading niche agencies, with a focus on the construction and real estate, finance and technology sectors.



## Lee Chant

### Managing Director (UK) & Global Head of Contract

Lee is our UK Managing Director and Global Head of Contract. He has an MBA from the University of Manchester and more than 26 years' experience in growing niche recruitment practices and helping to run successful recruitment teams. Lee's current role focuses on the growth of our contract revenues, as well as leading our UK operations and ensuring we fully capitalise on market opportunities.

# Team bios



**Marko Glassner**  
Managing Director (DACH)

Marko joined Frank Recruitment Group in 2019 and heads up our DACH region, which includes offices in both Berlin and Cologne. His expertise, which spans more than 18 years and includes head of sales and managing director roles with other recruitment specialists, includes strategic and operational planning, maintaining and expanding existing customer relationships, and developing leadership teams.



**Paul Briggs**  
Managing Director (ROW)

Paul has worked in the recruitment industry for more than 20 years, and worked his way up the ranks at Hays, leading on the development, deployment and strategy execution of numerous projects across sectors such as finance technology and life sciences. He brings this wealth of expertise to Frank Recruitment Group, overseeing our recruitment divisions in Europe, Japan and Asia-Pacific.





## Boilerplate

# About Frank Recruitment Group

Frank Recruitment Group is a division of Tenth Revolution Group, the world's leading experts in cloud talent solutions. Founded in Newcastle upon Tyne, in 2006, Frank Recruitment Group creates and delivers highly sought-after professionals in some of the industry's most skills-scarce ecosystems.

The company employs nearly 2,000 people across 21 offices, including Dallas, New York, Philadelphia, San Francisco, Tampa, Denver, Scottsdale, Charlotte, and Irvine in the US. EMEA and APAC are served by nine offices across the UK, Germany, the Netherlands, Spain, and Switzerland, with locations in Singapore and Australia.

The group operates seven trading brands that each focus on a specific technology product: [Jefferson Frank](#) (AWS), [Nigel Frank International](#) (Microsoft Dynamics and Azure), [Mason Frank International](#) (Salesforce), [Washington Frank](#) (enterprise ERP), [Anderson Frank](#) (NetSuite), [Nelson Frank](#) (ServiceNow), and [FRG Technology Consulting](#) (Marketing Automation and emerging technologies).

Frank Recruitment Group was named one of [Europe's fastest-growing companies](#) and received recognition as one of the UK's top 100 private companies with the [fastest-growing profits](#). The group plans to expand its outreach globally and attract more trainee recruiters in strategic hubs to meet demand for its services.

[Find out more](#)

# Brand summaries

## Nigel Frank International

### Nigel Frank International

Nigel Frank International is the global leader in Microsoft technology recruitment. Since 2006, we've placed over 19,000 permanent and contract professionals skilled in Microsoft technologies such as Dynamics, Azure, and SharePoint with Microsoft's customers, partners, and ISVs.



## Anderson Frank

Anderson Frank is the world's largest NetSuite recruitment provider. Our NetSuite consultants are experts within the ecosystem meaning we understand the challenges customers face during implementation—and how to solve them! Whether you're a NetSuite customer, partner, or ISV, we will find you the right person for your business.



## Washington Frank

Washington Frank provides the very best prequalified permanent and contract professionals skilled in ERPs such as Infor, Epicor, Oracle, Sage, SAP or other vendors and can deliver on time and on budget anywhere across the globe from our network of US, EMEA, ANZ and APAC offices.



## Mason Frank International

With a laser-like focus on the Salesforce channel, Mason Frank International is the leading provider of high-caliber permanent and freelance Salesforce professionals across all stages of the CRM lifecycle, from discovery to post-implementation. We understand how difficult it is to find Salesforce professionals with Service Cloud, Sales Cloud, Marketing Cloud, and CPQ experience.



## Nelson Frank

Nelson Frank specializes in connecting enterprise ServiceNow customers with exceptional professionals. We work with enterprise customers and ServiceNow partners and provide both experienced freelance and permanent talent, as well as security cleared professionals when required.



## Jefferson Frank

Jefferson Frank is the Amazon Web Services (AWS) recruiter of choice. We work with organizations worldwide to find and deliver the best permanent and contract AWS DevOps, Big Data, IaaS and PaaS, and AWS Security professionals on the planet.



## FRG Technology Consulting

FRG Technology Consulting is a global recruitment expert dedicated to placing IT professionals—from developers and consultants to technical leads and support analysts—in markets such as banking, manufacturing, retail, media, pharma, and professional services. We are at the forefront of delivering top tech talent across emerging technologies anywhere around the world.

# Logos

# Frank Recruitment Group



Positive Version



Positive Version



Positive Version



Negative Version



Negative Version



Negative Version



**FRANK**  
RECRUITMENT GROUP

## Contact Details

T: +44 (0)191 338 7553

E: [pr@frankgroup.com](mailto:pr@frankgroup.com)

W: [www.frankgroup.com](http://www.frankgroup.com)



@FrankRecGroup



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